President’s Report

Meeting Rules

- Cell phones must be turned off or in a vibrate setting.
- If you wish to speak, go to a microphone, wait to be recognized by the presiding officer, state your name, then address the chair.
- No member can speak more than twice to the same question, and no longer than two minutes each time.
- Robert’s Rules of Order Newly Revised 11th edition shall be the parliamentary authority for this meeting.
Credentials Report

- There are a total of 276 attendees registered as of 10:00 a.m. today.
- Of those, there are 241 voting members registered as of 10:00 a.m. today.

Business Meeting Minutes – 2017

Year’s Accomplishments

- Gave a statement during the Open Public Hearing January 30, 2018 FDA Opioid Policy Steering Committee meeting
- Attended Nurses in Washington Internship (NIWI) to learn about and advance Nursing Community health policy agenda – received scholarship
- MayDay Pain Fellowship 2018
Year’s Accomplishments

- Attended Nursing Community 10 year celebration
- Attended Summit to form a Coalition focused on preventing opioid addiction in the surgical setting
- Participated in first Pediatric PRN course

Year’s Accomplishments

- New Weekly Member E-News
- Partnering with Integrative Pain Management on Pain 101 course
- Attended the Joint Commission Healthcare Forum
- New associate editor for Pain Management Nursing – Dr. Patricia Bruckenthal
- Added Editorial Board Members for Pain Management Nursing
- Pain Management Nursing Launched CE Articles

Year’s Accomplishments

- Offered two conference attendance grants to ASPMN members in graduate study and two national memberships (past president stewardship of the Jean Guveyan fund)
- Webinars with PCSS-O
- Inaugural Twitter Chat #ASPMN Learns
- Endorsed the IASP (2018) Global Year for Excellence in Pain Education
ASPMN® at the Table

- SPPAN (State Pain Policy Advocacy Network)
- Integrative Pain Care Policy Congress
- The Nursing Community
- The Joint Commission (TJC)
- Nursing Organization Alliance (NOA)
- Pain Care Forum
- Pain Action Alliance to Implement a National Strategy (PAINS/Project)
- National Institute of Nursing Research (NINR)-National Nursing Research Roundtable
- Alliance for Balanced Pain Management
- Academy of Integrative Pain Management
- Collaborative for Effective Prescription Opioid Policies (CEPOP)
- Association for the Advancement of Medical Instrumentation (AAMI)
- National Council of State Legislators (NCSL)

Membership Decline over 5 Years

As of August 31

![Graph showing membership decline over 5 years]

KEY:
- Increased membership
- Decreased membership
- Stable membership

ASPMN® Members by State - 2075 members

[Map showing membership by state]
**New Membership Dues Options**

Non-Auto Renewals  
$15 increase = $140 annually

Annual Auto-Renewal Option  
$15 discount = $125 annually

Quarterly Auto-Renewal Options  
$33/per quarter = $132 annually

Note: Dues were last raised in 2012
SUMMARY

MEMBERS CHOICE - MARKETING STRATEGIES SUMMARY

In our continued effort to bring you new and exciting content, we are excited to announce the launch of ASPMN's new logo! This new design represents our commitment to delivering high-quality content to our members. The logo features a modern, clean design that reflects our dedication to promoting pain management and advanced practice nursing. With the new logo, we hope to strengthen our brand and better serve our members.
Maureen F. Cooney, DNP, FNP, RN-BC

Treasurer's Report

Welcome to the
2018 Business Meeting
2017 Financial Report

Revenue & Expense Comparison

Revenue
Expense
Revenue Comparison

<table>
<thead>
<tr>
<th>Year</th>
<th>Revenue</th>
</tr>
</thead>
<tbody>
<tr>
<td>2007</td>
<td>$800,581</td>
</tr>
<tr>
<td>2008</td>
<td>$1,048,958</td>
</tr>
<tr>
<td>2009</td>
<td>$1,044,846</td>
</tr>
<tr>
<td>2010</td>
<td>$1,031,143</td>
</tr>
<tr>
<td>2011</td>
<td>$908,047</td>
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<tr>
<td>2012</td>
<td>$839,970</td>
</tr>
<tr>
<td>2013</td>
<td>$621,414</td>
</tr>
<tr>
<td>2014</td>
<td>$1,042,912</td>
</tr>
<tr>
<td>2015</td>
<td>$562,736</td>
</tr>
</tbody>
</table>

2017 Revenues

- Conference $254,746 (9%)
- Membership $131,648 (10%)
- Supporting Activities: $69,282 (9%)
- Products/Certification $53,261 (12%)
- Journal $52,799 (24%)

Expense Comparison

<table>
<thead>
<tr>
<th>Year</th>
<th>Expense</th>
</tr>
</thead>
<tbody>
<tr>
<td>2007</td>
<td>$627,438</td>
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<tr>
<td>2008</td>
<td>$878,769</td>
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<td>2009</td>
<td>$849,629</td>
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<tr>
<td>2010</td>
<td>$787,528</td>
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<tr>
<td>2011</td>
<td>$1,006,852</td>
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<td>2012</td>
<td>$758,971</td>
</tr>
<tr>
<td>2013</td>
<td>$807,340</td>
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<tr>
<td>2014</td>
<td>$811,838</td>
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<tr>
<td>2015</td>
<td>$769,731</td>
</tr>
<tr>
<td>2016</td>
<td>$676,324</td>
</tr>
<tr>
<td>2017</td>
<td>$705,933</td>
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</tbody>
</table>
2017 Expenses

- Conference $237,625
- Management Services $319,460
- Journal $38,596
- Chapters/Committees $26,091
- Administrative $32,312
- Board $26,244
- Products/Certification $22,754
- Exhibits/Membership $1,123

2017 Administrative Expenses $32,312
- Bank Fees/Processing $7,418
- Marketing $7,596
- Review/Tax Return $3,548
- Guveyan Memorial Scholarship $3,000
- Copies/Printing $2,179
- Insurance $2,055
- Postage/Shipping $2,024
- Dues, Subscriptions, Legal Fees $1,993
- Web Site Maintenance $820
- Telephone $251
- Off-site Storage $227
- Prior Year Expense $100

2017 Board Expenses $26,244
- Board Meetings 77.9%
- Admin. 15%
- Other Meetings, as needed 7.1%

Board meetings $17,695
Representative travel $7,932
(TJC, Allied Meetings, DC meetings)
Administrative $917
(teleconferences, printing, donations/gifts)
2017 Journal Revenues = $52,799
Journal Expenses = $48,625

Revenues
- ASPMN® received $35,408 in royalties in 2017 from publisher
- $117,361 for a Journal Administrative Grant from publisher

Expenses
- Subscriptions paid to Elsevier in 2017 - $23,377
- Stipends/Admin - $15,000

2017 Cash Assets Summary
- Suntrust Operating $85,305
- Suntrust Money Market $40,429
- Piedmont Bank Money Market $201,622
- BB&T Bank Money Market $241,473
- Guveyan Memorial Scholarship Fund $78,193
- Legacy Link Fund $64,797
- Inventory $15,436
- Accounts Receivable $870
- Prepaid Expenses $22,404
- TOTAL ASSETS $784,945

2017 Financial Report and 2018 Budget

<table>
<thead>
<tr>
<th></th>
<th>2017 Actual</th>
<th>2017 Budget</th>
<th>2018 Budget</th>
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</thead>
<tbody>
<tr>
<td><strong>REVENUES</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Membership &amp; Administration</td>
<td>151,786</td>
<td>209,010</td>
<td>147,100</td>
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<tr>
<td>Grants</td>
<td>49,143</td>
<td>45,550</td>
<td>20,000</td>
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<tr>
<td>Annual Conference</td>
<td>254,746</td>
<td>319,081</td>
<td>288,810</td>
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<td>Publications</td>
<td>19,115</td>
<td>20,050</td>
<td>18,750</td>
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<tr>
<td>Journal</td>
<td>52,799</td>
<td>45,891</td>
<td>54,413</td>
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<td>Certification Products/Materials</td>
<td>34,146</td>
<td>51,000</td>
<td>44,250</td>
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<td><strong>TOTAL REVENUES</strong></td>
<td>561,736</td>
<td>690,532</td>
<td>573,323</td>
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</table>
2017 Financial Report and 2018 Budget Summary

<table>
<thead>
<tr>
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<th>2017 Actual</th>
<th>2017 Budget</th>
<th>2018 Budget</th>
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</thead>
<tbody>
<tr>
<td>Membership &amp; Administration</td>
<td>387,815</td>
<td>384,546</td>
<td>410,433</td>
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<tr>
<td>Grants</td>
<td>15,873</td>
<td>23,845</td>
<td>7,500</td>
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<tr>
<td>Annual Conference</td>
<td>237,625</td>
<td>249,930</td>
<td>227,365</td>
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<tr>
<td>Publications</td>
<td>43</td>
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<tr>
<td>Journal</td>
<td>38,586</td>
<td>48,625</td>
<td>37,350</td>
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<tr>
<td>Certification products/materials</td>
<td>25,982</td>
<td>28,650</td>
<td>15,650</td>
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<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td><strong>705,933</strong></td>
<td><strong>735,355</strong></td>
<td><strong>698,498</strong></td>
</tr>
</tbody>
</table>

|                          | $561,736   | $690,532   | $573,322   |
| **TOTAL REVENUES**       |            |            |            |
|                          | $705,933   | $735,355   | $698,498   |
| **Net Revenues Over(Under) Expenses** | $(144,197) | $(44,823)  | $(125,175) |

QUESTIONS?
H.R. 6 - Substance Use Disorder Prevention that Promotes Opioid Recovery and Treatment (SUPPORT) for Patients and Communities Act

- The vehicle for everything
- Over 70 bills included
- Passed by the House
H.R. 6 - Substance Use Disorder Prevention that Promotes Opioid Recovery and Treatment (SUPPORT) for Patients and Communities Act

• Offsets – Big issue in the Senate

H.R. 6 - Substance Use Disorder Prevention that Promotes Opioid Recovery and Treatment (SUPPORT) for Patients and Communities Act

• Sec 3003 – Medication Assisted Treatment for Opioid Use Disorders
  • NP’s PA’s five year program ending – Seeking to make it permanent
  • 250,000

H.R. 6 - Substance Use Disorder Prevention that Promotes Opioid Recovery and Treatment (SUPPORT) for Patients and Communities Act

• Sec 3003 – Medication Assisted Treatment for Opioid Use Disorders
  • Proposed Expansion or 5 years to:
    • Clinical Nurse Specialists
    • Certified Registered Nurse Anesthetists
    • Certified Nurse Mid-Wives
H.R. 6 - Substance Use Disorder Prevention that Promotes Opioid Recovery and Treatment (SUPPORT) for Patients and Communities Act

- Offsets – Big issue in the Senate

- Cost – $350 million

Nursing Community

Anniversary Celebration
MARKING TEN YEARS OF ADVOCACY
Presenting to the Nursing Community

Senator Brown’s (D-OH) Office
Senate staff and American Organization of Nurse Executives Staff

House Nursing Caucus Vice Chair Rodney Davis (R-IL)
By 2030 - States with the Highest Demand for Nurses

• Alaska
• South Dakota
• South Carolina
• Georgia
• New Jersey
• Texas
• California

Massachusetts Board of Registration in Nursing

New law passed with language that specifies that a pain management nurse be appointed to the Board

AMA Position on Opioid Access

• Our position is that policies that are "one-size-fits-all," do not take into account the inter-individual variability of each patient, and reduces access
Oregon Health Authority

- Commented on proposed guidelines
  - Eliminate the option for long-term opioid therapy
  - Mandates ending opioid therapy within one year, without exceptions.

Educational Advocacy

- Highlighted ASPMN’s existing educational offerings:
  - To use in combatting the opioid epidemic
  - To prevent future opioid epidemics.

In the News

- Maryland sued the Trump Administration in federal court on September 13, seeking a decision declaring that Obamacare is constitutional.
- A week after attorneys for 20 red states argued before a judge in Texas that the entire Affordable Care Act should be struck down.
Advance Practice nurses play a vital role in preventing the misuse and abuse of opioids, and are a fundamental component in the treatment of addiction.

In the News

- One in 5 adults have chronic pain, CDC report finds

  - Analyzed data from over 17,000 in-person interviews.
    - Researchers estimated 20 percent of adults in the U.S. had chronic pain, and
    - For 8 percent of adults, it was so severe that it prevented them from going about their daily lives most days over the past six months.
    - Most prevalent in women, adults without private health insurance, and those living in poverty.

In the News

- Nearly 30% of all opioids Rx lack medical explanation.
  - Most common:
    - High blood pressure
    - High Cholesterol
    - Opioid dependence (2.2%)

  - Will this lead to stricter prescribing guidelines?

*Susan Scutti, September 10, 2018, CNN
- Annals of Internal Medicine
In the News

Helping End Addiction Long-term (HEAL)

- NIH Initiative
- Support for funding and research on non-pharmacological approaches to pain.

In the News
In the News

- House and Senate negotiators on a massive minibus spending package rejected H.R. 6157.
  - Contains bipartisan language that would have required drug companies to disclose product prices in advertisements.

In the News

- Pacific Standard article:
  - The Opioid Crisis is also a Crisis of Speech
  - Patients suffering from chronic pain can find themselves unable to speak openly with their doctors.

In the News

Census Releases New Estimates of Health Insurance Coverage
In the News

Title VIII Appropriations Request

- Nursing Workforce Development Programs (Title VIII)
  - Requesting $245 million. Currently the House has appropriated $229 million.

- National Institute of Nursing Research
  - Received $155.210 million. This is $4.9 million (+3%) more than FY 2017, $2.6 million more than the House bill, and $41.5 million more than the President's FY 2018 Budget.
Governmental Affairs

Wade Delk
Director Governmental Affairs
Telephone – 202.253.7862
E-mail – wadebdelk@gmail.com

Editor’s Report
Elaine T. Miller, PhD, RN, CRRN, FAAN, FAHA
September 2018

Thanks to the PMN Editorial Board, ASPMN Board, PMN Reviewers and Readers
Top 10 Countries 2018 YTD: Compared Submitted and Acceptances

2017 Impact Factor

- **Pain Management Nursing**  
  impact factor = 1.252

- Ranked # 53/118 nursing journals
**Cite Score**

- *Pain Management Nursing*
  - Cite Score 2017 = 1.60
- 2017 was 6/50 for Advanced and Specialized Nursing Journals
- Cite Score 2016 = 1.40

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**Most Cited Articles in 2018 YTD**

<table>
<thead>
<tr>
<th>Rank</th>
<th>Title</th>
<th>Authors</th>
<th>Year</th>
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**Most Cited Articles in 2017**

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Total Number of PMN Downloads

2016 = 271,800

2017 = 294,427

2018 YTD = 173,591

Goals for 2017-2018

- Further reduce time from acceptance to article publication
- Elevate PMN's Impact Factor and Cite Score
- Begin CEU offering of articles in PMN
- Implement updated Author Guidelines
- Increase number of members on the PMN Review Panel
- Expand visibility of the journal nationally and internationally
- Publish Complementary Therapies Focused issue in 2019
**Goals 2018-2019**

- Continue to increase journal visibility nationally and internationally
- Increase Impact Factor and Cite Score
- Continue to recruit excellent Editorial Board members and reviewers
- Encourage Clinical Consultation and Quality Improvement Articles
- Publish Complementary Focused Issue 2019 in Jan/Feb 2019 and Opioid Focused Issue in 2020
Call for Opioid Related Topics
Deadline – early Spring 2019

Questions?
Election Results

Melanie Simpson, Nominating Committee Chair

Thank you for voting for your leaders!

- President-Elect: Ann Quinlan-Colwell
- Treasurer: Maureen Cooney (Re-elected)
- Director: Esther Bernhofer
- Director: Robert Montgomery
- Director: Teri Reyburn-Orne (Re-elected)
- Nominating Committee: Paula Kobelt
  Francesca Levitt

New Business?
Adjournment